



## **OPERATIONS MANAGER**

Do you want to be part of a young and ambitious team providing integrated Shipping and Logistics solutions to customers in the dry bulk market?

As a result of our continuous expansion, we are currently looking for a **Head of Operations for our Dry Cargo desk in Düsseldorf**.

## The Successful Applicant:

- You have worked in similar positions for minimum 7 years gaining deep knowledge of Chartering / Operations
- You have a proven track record towards operating vessels in the break bulk market
- You are highly motivated and a team player
- You have strong communication skills and you are fluent in English
- You have the ability to lead a team in Operations and Technical Department
- You don't mind to work under pressure and take clever decisions
- You are well organized, result-oriented and persistent

## **Responsibilities:**

- Lead the Operations team and coordinate with other in-house divisions day to day business
- Achieve a smooth operation of all own and TC vessels and provide highest service quality to customers
- Perform and supervise voyage planning, bunker and intake calculations for the fleet, claims handling in coordination with legal department etc.
- Analyze markets and provide in-house reports enabling better decision making

## **Our Offer:**

- A job in a company with a proven economically successful track record and a successful business concept integrated in the Martrade Group
- A company culture based on respect and team spirit
- A challenging business environment with immense growth potential for individuals and the team

Please send your complete application (cover letter, CV, diplomas, and references) together with your earliest starting date and salary expectations to hr@martrade-shipping.de.